



**Minutes of the  
24th General Meeting  
of the**

**European Industrial Hemp Association e.V. (EIHA)  
Cologne / Germany**

**9th of November 2018, 10:00 till 16:00, Wöllhaf Konferenz- und Bankettcenter,  
Cologne/Bonn Airport, Terminal 1, 3rd floor, 51147 Cologne, Germany.**

The 24th General Meeting of the European Industrial Hemp Association (EIHA) took place on the 9<sup>th</sup> of November 2018, at the Wöllhaf Konferenz- und Bankettcenter at Cologne/Bonn Airport, Terminal 1, 3<sup>rd</sup> floor, 51147 Cologne, Germany.

The meeting started at 11:00 with EIHA's managing director Michael Carus (hereinafter "Chairman of the meeting") and EIHA's President Mark Reinders (hereinafter "President" and second chairman of the meeting") welcoming all the participants, giving an overview on the meeting's agenda. Thea zur Strassen was unanimously determined the keeper of the minutes. This was followed by a round table introductory session.

The assessment of the votes took place. There were 18 participants at the meeting, representing 14 regular members – nine of them having 10 votes – five of them with more than 1,000 ha cultivation area which means 11 votes. Additionally, there were four associate members present. Altogether there were 149 votes.

The chairman gave an overview on the development of cultivation areas and EIHA membership development and composition. There were data missing regarding the cultivation area of the years 2017 and 2018. The executive office will collect the data by asking all EIHA members.

The chairman gave an overview on general activities of EIHA in 2018 (reports, press releases, position papers, leaflet, booth at trade fairs and conferences). He also called on the members to provide contacts for the EIHA lobby list and lobbying activities. Further, it was agreed that the brochure of the EIHA has to be updated soon.

A summary of activities on THC and CBD in scope of the WHO was given by Boris Banas.

The executive office will collect THC data in food for the EFSA/DG Health by asking all members of the EIHA. The suitable excel files have been provided by DG Health and were updated by Daniel Kruse.

A new concept of data collecting system on industrial hemp was proposed: the executive office will develop an online survey / data collection tool on industrial hemp. The executive

office will make a tender for interested institutes to conduct the survey and get all data from all European producers. The proposal was unanimously accepted by all participants of the General Meeting. It was further unanimously decided, that members will face consequences if they do not provide data (if the new tool works). In this case, not actively objecting this proposal was considered a consent. The deadline for setting of the data collecting & submission tool was set to end of February 2019. The system will be tested in March 2019.

### **Board of Directors, Managing Director & Executive Office of the EIHA 2019:**

- The executive office remains with nova-Institute.
- Lorenza Romanese was introduced and welcomed by the president as the new executive director of EIHA from 2019 on. Lorenza gave an overview on her ideas and visions on the industrial hemp work and her lobbying work in Brussels. She called on the members to choose and share objectives.
- Michael Carus announced his resignation as managing director of the EIHA. The president thanked him on behalf of the whole board and handed him a present as a sign of gratitude for his services.
- Boris Banas announced his resignation as member of the Board of Directors. He was elected by the board of directors unanimously as a new member of the advisory board the night before. The election of a new member of the Board of Directors was postponed to next year and will be conducted either at the next meeting in June or November 2019, when a completely new board will be elected.

### **Further topics:**

- New contracts between EIHA and MAP exhibition 2019 have been presented
- New contract between EIHA and nova-Institut regarding the upcoming EIHA conference 2019
- Overviews on the tender on survey on legal status of THC and CBD in the European Union. The board of directors has given ICCI from Czech Republic the task to gather an overview of the legal situation in the EU in autumn 2019. The survey is ongoing.
- It was also announced that EIHA is now a member of ASTM D37 and Catherine Wilson from the advisory board is doing the work.
- Afterwards an overview on the lobbying work in Brussels and the results of the meetings of the board of directors and parts of the advisory board with the EU Commission in July, August and October were given.
- Further information on the upcoming EIHA conference was presented, as well as information on the German Stock Exchange, where some industrial hemp companies are no longer blacklisted due to work of the board of directors and the executive office.
- Update of the brochure on “Carbon Footprint and Sustainability of Different Natural Fibres for Biocomposites and Insulation Material” by nova experts: Extreme success! Every automotive supplier knows and recognised this report. Now we have the update soon!
- Figure on Carbon Footprint: Executive office, please make a poster of it – carbon fibres (high) to hemp fibres (very low); this is a strong argument!

### **Financial overview:**

The financial balance of the EIHA was presented by the chairman. The chairman gave an overview of the revenues and expenses of the association in 2018 and the expected revenues and expenses in 2019. The expected expenses will be much higher in 2019 in comparison

with 2018 – mainly due to the job hiring of the new managing director. The higher expenses cannot be offset by the expected license income from the EIHA Conference. 100 EUR of the entrance fee of a full paying EIHA conference (2019) participant will be transferred to EIHA. Due to this reason the membership fees have to be increased in 2019. The new membership fee level was discussed and accepted by 127 and rejected by 12 votes. There were 10 abstentions.

The new membership fee system means to switch from a cultivation area based system to a turnover based system. The switch from hectare to turnover was accepted by 128 and rejected by 11 votes. There were 10 abstentions.

The new membership fee system will start from the beginning of 2019 having the structure as follows:

	Proposal			Actual situation		
	Fee	Members	Revenues	Fee	Members	Revenues
Associate members: 350 €/year & 1 Vote	350 €	100	35.000 €	350 €	120	42.000 €
Regular members: 2000 €/year & 10 votes						
plus depending on turnover in the hemp part of the business:						
< 1 Million € per year -> + 0 €/year = 2,000 €/year = 10 votes	2.500 €	40	100.000 €	2.000 €	28	56.600 €
1 – 3 Million € per year -> + 750 €/year = 2,750 €/year = 11 votes	2.750 €	1	2.750 €			
3 – 6 Million € per year -> + 1,250 €/year = 3,250 €/year = 12 votes	3.250 €	6	19.500 €			
6 – 10 Million € per year -> + 1,500 €/year = 3,500 €/year = 13 votes	3.500 €	1	3.500 €			
10 – 20 Million € per year -> + 2,000 €/year = 4,000 €/year = 14 votes	4.000 €	-	- €			
> 20 Million € per year -> + 2,500 €/year = 4,500 €/year = 15 votes	4.500 €	-	- €			
		148	160.750 €		148	98.600,0 €
<b>A) Companies can only apply for Regular Membership</b>						
<b>B) Only private persons can join as Associate Members</b>						

The members voted for the exoneration of the Board of Directors. Out of 149 votes, 138 voted for the exoneration and 11 votes were abstentions.

Planned future activities were discussed.

- EMCDDA CBD expert meeting on 29 - 30 November 2018 in Lisbon. Dr. Bernhard Beitzke will participate.
- CAP Reform: Back to 0.3% THC on the field
- Budget for media and PR
- Improvements for webpage of EIHA
- International Cannabis Policy Conference in Vienna, Dec 7-9
- EIHA supports FAAAT with a 1,000 € donation
- Only regular members are allowed to use the EIHA logo: „member of EIHA.” To use the EIHA logo for marketing or conferences, needs a decision of the board, the same for representing EIHA at events. There is a fee for using the EIHA logo for marketing of events (such as MAP and nova-Institut)
- EIHA conference 2019
  - Topics
  - Workshops on food & THC, CBD, Agriculture, Construction
- EIHA 2019: Becoming more and more professional with new executive director with 40 hour per week presence in Brussels. Participation in all relevant meetings, professional communication plan with press releases, press events & social media

The 25<sup>th</sup> EIHA General Meeting will be organised on the 4<sup>th</sup> of June 2019, 19 - 22h,  
Maternushaus Cologne.

12 November 2018

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Michael Carus  
Managing Director  
Chairman of the meeting

12 November 2018

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Thea zur Strassen  
Keeper of the minutes